

Curriculum Vitae

SUMMARY

Christian SCHUETTE

(Date of birth 18.05.1964)



- Career**
- Christian Schütte Consulting, Zug, Switzerland (since 2006)
 - MATO Business Consulting (MD) (2003-2006)
 - PLAUT (Schweiz) AG (Center Manager) (1999 – 2003)
 - Schmidt, Vogel & Partner (Schweiz) AG (MD) (1997-1999)
 - ORIGIN Deutschland GmbH (Lead Consultant) (1994-1997)
 - Andersen Consulting Germany (Senior Consultant) (1990 – 1994)
- Education:**
- Study of Economics at the University of Goettingen
degree: "Diplom-Kaufmann" (comparable to MBA)
- Languages:**
- German (mother-tongue)
 - English (fluent spoken and in written)
 - French (Basics)
- Main Competences:**
- SAP Project-Management (SME to multinational companies on different methods)
 - Managing multi-national hybrid SAP project teams with 50+ members
 - Integration and optimization of intra- and intercompany business processes
- Certificates:**
- SAP: **Materials Management**, **Sales & Distribution**, Integration, **ASAP**, **ASAP** for global Implementations, **Continuous Business Improvement**
 - Non SAP: Accredited consultant **Team Management System**; Certified **NLP – Practitioner HIRT** - method certified
- Project-Experience (since 1991):**
- Project-Management (ALL SAP)
 - Integration Management
 - End-to-end process optimization
 - **Business Process Redesign**
 - **ARIS** based documentation
 - Legacy integration & Interfaces
 - Cut-Over and Go-Live Manager
 - SD & MM Module consulting
 - ABAP/4 programming/tech. lead
 - IT strategy consulting / Outsourcing
 - ERP **System Landscape Optimization**
 - SAP landscape definition
 - Creation of SAP **Customer Competence Centre**
 - **IT Service Management**
 - Development of implementation methods
 - Broad range of tools and accelerators
- Industry-experience:**
- Beverages
 - Engineering & Construction
 - Retail & wholesale
 - MRO-Services
 - Chemicals
 - Consumer Products
 - Mill Products
 - Telecom
- Consulted Companies (extract):**
- Switzerland:*
- Ahaus Alstätter Eisenbahnen
 - Allcom
 - Arfa Röhrenwerke
 - Blaser Swisslube
 - Coca-Cola
 - Die Schweizerische Post
 - Keramik Laufen
 - Lawson Mardon
 - SR Technics
 - Swisscom
 - Tom Tailor
- Germany:*
- Bahlsen
 - BEB
 - BUNA AG
 - Coca Cola EG
 - Dachdecker Einkauf Nord
 - Mannesmann Dematic
 - Schülke & Mayr
 - Sulzer Hydro
 - VESTAS Central Europe
- International:*
- Coca-Cola HBC (Greece)
 - Sanitec OY (Finnland)
 - Pepsi Corporation (Egypt)
 - VESTAS Wind Systems AS (DK)

CAREER AND BUSINESS EXPERIENCE

- 11/2006 - Present** **Self-Employed with Christian Schütte Consulting, Zug**
- Global Project Manager in a Rollout project
- Integration Manager in a rollout project
- 06/2003 - 10/2006** **MATO Business Consulting (Managing Director)**
- Founding the Consulting practice within the Group
- Global Project Manager in template and rollout projects
- Head of a customer SAP Competences Centre (ad interim)
- 08/1999 - 05/2003** **PLAUT (Schweiz) AG (Centre Manager)**
- Head of SAP Competences Centre
- Head of the Industry Centre Service Industries
- Global Project Manager in template and rollout projects
- Integration and Go-Live Manager in a complex SAP environment
- 08/1997 - 07/1999** **Schmidt, Vogel & Partner (Schweiz) AG (Managing Director)**
- Heading the Consulting Operations
- Achieved to be the No 1 SAP VAR in Switzerland in the first year
- Project Manager in various projects in parallel
- 10/1994 - 07/1997** **ORIGIN Deutschland GmbH (Lead Consultant Sales & Logistics)**
- Member of the Dev. team for Origins SAP implementation Method POWER
- Integration & Project Manager
- Functional Consultant Sales & Distribution & Materials Management R/3
- 09/1990 - 09/1994** **Andersen Consulting Germany (Consultant / Senior Consultant)**
- Integration Manager and Project Recovery
- Functional Consultant SD (RV) & MM (RM) SAP R/2 & R/3
- Programming Team lead (SAP R/2)
- ABAP-Programmer (SAP R/2)
- Overall** Build-up sustainable experience as a SAP project manager with 15+ years of experience. Proven track record of successful implementations in SAP projects in various industries, different sizes and implementation approaches. Shown ability of intercultural leadership skills through coaching and mentoring and to grow excellent performing project-teams (Customer, one implementation partner and hybrid consultants) with up to 120 members between Cairo and Helsinki.
- SAP experience** Understanding the SAP solution in depth and across various functions and industries by starting as a programmer in SAP R/2 and ending up as global project manager by passing through the positions of being the technical team lead, a functional consultant, integration- and project manager in various single site implementations. Thus being able to guide functional consultants to optimal solutions by considering all integrative and organizational aspects.
- Methods and tools** Being a lead team member of the development of Origin's implementation method 'POWER' (prior to ASAP) with the knowledge of Andersen's Method/1 in the background and acting as the project manager of the POWER pilot implementation. Run through the various types of ASAP implementation certifications (for SME, for single site and for global rollouts) and acted as a project manager using those several times. Delivery of SWOT based recommendations for the optimal approach to be chosen (i.e. template, pilot, big-bang or functional split) in the specific situation to many customers. By having a big back-pack of different tools and templates for various purposes being able to apply the right set for the specific needs.

CAREER AND BUSINESS EXPERIENCE

- Quality** Having gained a deep understanding of the various attempts and tools in the most critical areas of SAP implementations (Data Migration, Organizational Change Management and Testing) by being responsible for those in various complex situations and by being passionate about quality and a smooth Go-Live striving project teams to stop discussions about not relevant processes and functions and to the use of the most pragmatic tools and to deliver the best results given the specific situations.
- Business Process Optimization** Delivery of projects with a complete and closed MRP II based planning loop leading to significant and sustainable savings in stocked inventory, capacity usage optimization and procurement. Guidance of top brand manufacturers as well as variant configuration based ETO or CTO manufacturers to new simplified pricing models with sustainable impacts on the customer satisfaction and clarity in pricing and the overall depending sales process.
- Organizational Change Management** Heading several times the integration of decentralized SAP and non SAP solutions into one central companywide SAP system including handling and smoothing all the related emotional situations on all different levels within the organization. Along with this - the introduction of principal models or the outsourcing of logistics or remaining sales-systems quite often the leading force in the design of integrating temporarily or permanently remaining legacy or external systems and applications.
- Technical's** Delivery of various SAP system landscape concepts from 2 to 3 and 4 tier systems as well as the applying rules for systems change management. Thus being able to provide a qualified second opinion to the proposals of systems integrators. Acting as a project manager in a Pan-European SAP outsourcing and negotiating ITIL based SLAs and contracts.
Being knowledgeable at and having practical experience with the most important SAP workbenches (i.e. Data Migration, SAP Query, Transports)
- Project Management** Created and delivered a project management CD in order to standardize these on SAP projects within PLAUT by addressing the following subjects and delivering standardized methods & tools for those:
- Milestone- and time planning and progress-control
- Resource planning and control
- Scope-Management
- Risk-Management
- Issue-Management
- Internal and external project reporting
- Project Lead on the customers behalf** Having saved significant spends for the customers when acting as a project or integration manager on the customers behalf by challenging questionable solution recommendations or unsustainable findings of the systems integrator. This lead to a high degree of trust and motivation of the customer project team members.

CHRONOLOGICAL OVERVIEW ALL PROJECTS

Year	Client	Industry	Project Type	Role
Since March 2010'		Galvanizing	ERP (SAP) Full-Cycle national pilot roll-out (GER: 6 locations); Phases: - Re-design main business processes - ERP selection - Implementation partner selection/contracting - Outsourcing partner selection/contracting - Pilot implementation - Rollouts (tbc 2011)	Business Project Manager (external)
2008-2010	VESTAS Wind Systems	Engineering & Construction (modern energy)	SAP ERP, BI, MAM: Full-Cycle international Roll-out (ASAP for global implementations); Renewal of contract: 3 times	Global Roll-Out Manager Central Europe
2006-2007	PepsiCo	Beverages	SAP ERP: Full-Cycle international Roll-out	Beverages Industry expert and Systems Integration Manager
2006-2007	AAE	MRO (Railway wagon rentals)	SAP ERP: Full-Cycle (ASAP) Renewal of contract: 3 times	Customer Project Manager
2005	Tom Tailor Switzerland	Retail	Business Process Re-Design (outlets and central)	Lead Consultant
2004	Coca-Cola HBC	Beverages	SAP ERP PM/FM: Full-Cycle template & pilot roll-out (ASAP for global implementations)	Project Manager
2004	Coca-Cola HBC	Beverages	SAP APO Template Creation (ASAP for global implementations)	Project Manager
2003	Sanitec OY	Manufacturing (Sanitary ceramics)	SAP ERP: Full-Cycle template & roll-out (ASAP for global implementations); Merge of Pan-European SAP systems Outsourcing of the SAP IT landscape Creation of the SAP Customer Competence Centre	Head of SAP CCC (interim Mgt.) and as such Project Manager of all the mentioned projects
2002	Coca-Cola HBC	Beverages	SAP CRM Evaluation	Project Manager
2002	Coca-Cola HBC	Beverages	SAP ERP: HR Full-Cycle template & pilot roll-out	Project Manager

CHRONOLOGICAL OVERVIEW ALL PROJECTS

Year	Client	Industry	Project Type	Role
			(ASAP for global implementations)	
2001	Coca-Cola HBC	Beverages	SAP ERP: FI/CO/MM/PP Full-Cycle template & pilot roll-out (ASAP for global implementations)	Project Manager
1999-2000	SR Technics	MRO (Airplane maintenance)	SAP ERP: Full-Cycle implementation Renewal of contract: 2 times	Integration Manager / Team-Lead Going live
1999-2000	Keramik Laufen	Manufacturing (Sanitary ceramics)	SAP ERP: Full-Cycle Pilot & roll-out (ASAP)	Project Manager
2000	Swiss Post - Mailing	Services	SAP ERP: Full-Cycle Rel.-Change 3*-> 4* (ASAP)	Project Manager
1999	Swiss Post - parcels	Services	SAP ERP: Full-Cycle Rel.-Change 3*-> 4* (ASAP)	Project Manager
1999	Mannesmann Dematic	Engineering & Construction (cranes)	SAP ERP: Full-Cycle (SAP 4.5 Pilot) (ASAP)	Project Manager
1998	ARFA Roehrenwerke	Mill products	SAP ERP: Full-Cycle (ASAP)	Project Manager
1997-1999	Sulzer Hydro	Engineering & Construction (water turbines)	SAP ERP: Full-Cycle (ASAP)	Project Manager
1995-1997	BEB	MRO (Gas Exploration)	SAP ERP: Full-Cycle; Pilot project for BSO/Origins new implementation method POWER	Integration Mgr. later Project Manager – demanded by the customer
1994	Dachdecker Einkauf Nord	Retail	SAP ERP: Full-Cycle	Team Lead Logistics
1994	Blaser Swissslube	Chemical	R/3 evaluation	Team Lead Sales
1994	Swiss Telecom	Telecom	SAP R/3 Sales Information System Prototype	Team Lead
1994	Kautex	Automotive	SAP R/3: Full-Cycle	Integration-Manager
1993	Bahlsen	Fast Moving Consumer Goods	SAP R/2: Full Cycle implementation	Team-Lead Master-Data, Interfaces and Going-Live
1992	BUNA	Chemical	SAP R/2 Realization phase	Team Lead Programming
1991	Coca-Cola EG	Beverages	Full Cycle NON SAP	Responsible for 2 sites